

## KTH Expansion Approved: Another Win for Champaign County!

Since KTH Parts Industries, Inc. began business in Champaign County in 1985, the manufacturer of automobile subassemblies has increased employment from 195 full-time associates to the current total of 1,137 employees, including 914 full-time permanent and 223 temporary associates.

And the KTH facility, west of St. Paris, has grown from 239,122 square-feet to a total of 1,110,448 square feet.

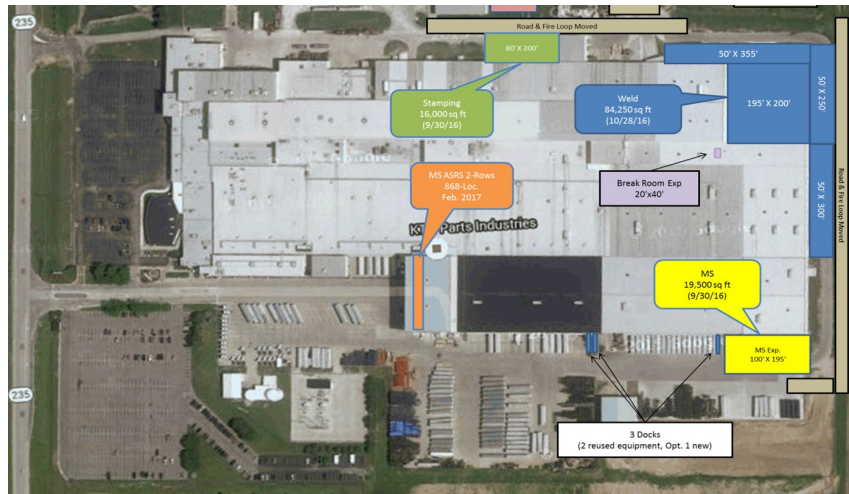
Now Champaign County's largest employer, with the help of the Champaign Economic Partnership (CEP), has received the green light from the Ohio Development Services Agency (OSDA) to grow further. Work can begin in July with expected completion in December 2017.

OSDA granted final approval of a Community Reinvestment Area (CRA) application approved by the Champaign County commissioners and developed by CEP Director Marcia Bailey in partnership with KTH.

### CEP's Top 3 Projects

The CEP is currently working on about 25 economic development projects for Champaign County. Three of these look especially promising with resolution possible within the next 12 months:

- Expansion of a manufacturing facility, with 25-30 new jobs
- Expansion of another local manufacturer, with 15-30 jobs
- Development of a new manufacturing business with more than 50 jobs



*Aerial view of KTH facility, showing planned addition of 128,950 square feet.*

The CRA grants KTH a 50 percent, 15-year real estate tax exemption on the company's new construction, a **128,950-square-foot expansion expected to cost \$6.7 million.**

The expansion includes 84,250 square feet for welding operations, 16,000 for parts stamping, 19,500 for material service and 9,200 for warehousing to help KTH remain competitive in the market and meet parts orders for new Honda models. The project also includes roadway, pond and other infrastructure improvements.

**As part of the CRA, KTH pledges to add 20 new full-time jobs** with an estimated annual payroll of more than \$811,000. In conjunction with the building expansion, KTH will also invest an expected \$21.4 million for new equipment—not covered by the tax exemption.

"CRAs like this promote growth of business and jobs and strengthen the economy of Champaign County," Dave Faulkner, president of the Champaign County Board of Commissioners, said. He said that the commissioners approved the 50 percent tax abatement "knowing what KTH has done for our community" to

stimulate the local economy with new jobs and increase tax revenue that supports local government services and infrastructure benefitting county residents.

Chris Millice, KTH's vice president for administration, thanked Bailey and the CEP for their support in gaining approval of the CRA. "We really appreciate you working as fast as you did on this request. It's good to know we can always count on you and the County Commissioners for support."

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# Triad Program Preparing Students for Manufacturing

The Advanced Manufacturing program launched last year at Triad middle and high schools, by Ohio Hi-Point Career Center, is addressing local manufacturers' need for more qualified job candidates.

The need for the program became clear to Debbie Wortman, Ohio Hi-Point's satellite director, when she attended meetings of the Champaign County Manufacturing Human Resources Council, a CEP partner.

She said attendees told her, "We really need to do something to create a more prepared workforce. This can't wait."

The first year of the program began with the Manufacturing Operations course, which was completed by 40 Triad High School students. The course covers an overview of design, hydraulics, electronics, electricity, industrial motor controls and mechanical drives.

A second class will be added this fall, Computer-Integrated Manufacturing. CNC Mills and Lathes will be added the next year. And the program will be complete with the addition of Robotics in year four. Students completing the four-year program will earn manufacturing certification that will prepare them for entry level positions or post-secondary education to prepare for more skilled manufacturing roles.

In preparation for the high school program, Triad seventh and eighth grade students take pre-engineering classes.

The Advanced Manufacturing program is taught by



*Triad Advanced Manufacturing students tour Honeywell ..*

Todd Bodey, who has a deep range of manufacturing experience. He drafted aircraft lighting designs for Honeywell Aerospace in Urbana and has designed products for the power, agriculture, food, and oil and gas industries. He trained new hires for some of his employers.

"Coming from industry, I know this is what industry needs: people who are prepared for problem-solving," Bodey said. He also helps students understand how their studies in math, science and language arts apply to skills needed in manufacturing.

Local manufacturers, including Honeywell, Parker TruTec and the Honda Transmission plant, have provided tours for the Triad students. ORBIS donated tools and equipment for the program. And the Hall Company became the first to host an internship (see below).

Craig Bales, Ohio Hi-Point satellite program supervisor, said he will be looking for more industry partners to host internships. And he is working with Clark State Community College to enable Advanced Manufacturing students to earn college credit toward an associate's degree while at Triad.

## ***Internship Provides Triad Senior New Career Focus***

Though the Advanced Manufacturing program at Triad High School didn't start until Kaleb Kaylor's senior year, the program has made a real difference for him.

This past spring, Kaylor became the program's first student intern with a local manufacturer. He's continuing his paid work experience at the Hall Company in Urbana, until he starts at Wright State University.

"If you have the option to take an internship, you should take it, because going into college I have an edge over other students by already having experience in the field," he says.

And the experience has convinced him to shift his career focus from computer science to manufacturing. At the Hall Company, Kaylor works with the engineering team, has assisted with the design of graphic interfaces for electronic switches the company makes, and operates a large format digital printer to print graphics for the switches.



*Kaleb Kaylor with Kyle Hall, president of the Hall Company and CEP board member, who hopes internships will help students find rewarding careers in Champaign County.*



# CEP Helps Businesses Celebrate New Locations



Rich Colvin, right, Scioto House Antiques owner, was presented an "open" banner by, from left, Brett Spriggs, CEP board member; CEP Director Marcia Bailey; and Vicki Deere-Bunnell and Diane Kremer of Monument Square District.



Marsha Kerr, owner of Kerr Farm Sip and Paint, left, and Linda Koch-Kious, one of four local artists who teach art classes and use studio space for their own work.



CEP Director Marcia Bailey presents Roxy Fraley a new "open" banner for her new hair salon location.

The following businesses appreciate the help they received from the CEP and plan to refer others. If you need assistance locating space for your new or growing business—or need other business resources—please contact Director Marcia Bailey at (937) 653-7200, stop by the office at 3 Monument Square, Urbana or email us at [info@cepohio.com](mailto:info@cepohio.com)

**Scioto House Antiques**—Rich Colvin, owner of the Scioto Inn, at 205 Scioto St., recently opened a new business across the street with business partner Fredda Westfall—Scioto House Antiques, 206 Scioto St.

The **quality antiques, art and home furnishings** shop is located in a building Colvin bought at a sheriff's sale in 2014. He restored and renovated the Federal style building, built in 1840. His shop occupies the west side of the first floor. He plans to lease the other side to another business.

Colvin has transformed the second floor of the building into **two fully furnished short-term rental apartments**. These are used by independent contractors on short-term assignments at local businesses.

Visit the [Scioto House Antiques Facebook page](#) or call 937-631-0766. Hours are noon to 6 p.m., Fridays and Saturdays.

**Kerr Farm Sip & Paint**—Marsha Kerr of Clark County likes the artistic atmosphere of downtown Urbana and thought it would be the perfect place for her and husband Dewey to open their new business, Kerr Farm Sip and Paint. The **art studio**, at 124 S. Main St., offers art classes for adults and children, birthday parties, date night events and fund-raising events for nonprofits.

The Kerrs had considered buying another downtown building, but it required extensive renovation. So Marcia Bailey helped them find other available locations, including the site they chose, and connected them to the Small Business Development Center.

Marsha Kerr brings to her new business 30 years of volunteer experience with the OSU Extension Service's 4-H program as well as working in after school programs in Clark County. Visit [kerrfarmsipandpaint1.com](http://kerrfarmsipandpaint1.com), the [Kerr Farm Sip and Paint Facebook page](#), or call 937-346-5628.

**Roxy's Hair Studio**—In March, owner Roxy Fraley moved her seven-year-old salon business from Scioto Street to 113 Miami St., a property she purchased and renovated. Roxy needed more space for her growing business.

Before buying her new location, Roxy checked with the CEP about other properties. And CEP Director Marcia Bailey referred Roxy to the Small Business Development Center for guidance on developing a business plan to help secure a loan. Call 937-484-4247 or visit [Roxy's Hair Studio on Facebook](#).

**Ashley Roberts Photography**—Ashley began her photography business in her and husband Caleb's home about a year and a half ago. Many of her photo shoots were outdoors, but customers began asking for indoor sessions, too. With three toddlers in their two-bedroom house that was difficult.

So Ashley called the Chamber of Commerce for leads on locations. The Chamber referred her to the CEP. Ashley's studio is now open for business at 115 N. Main St., Suite F. Ashley specializes in family photography, including lifestyle photos that show "kids being kids." Visit [ashley-roberts-photography.com](http://ashley-roberts-photography.com), or call 937-626-4106.

Ashley and Caleb Roberts at Ashley Roberts Photography.



## New Assistant Supports CEP



**Tiffany Coutts**

Director Marcia Bailey and the CEP Board of Trustees.

Coutts in many cases will serve as CEP's first point of contact for businesses seeking guidance to expand or establish operations in Champaign County.

An Urbana native and 1992 Urbana High School graduate, she has served as an administrative assistant at Urbana University, Central State University and

The Champaign Economic Partnership welcomes Tiffany Coutts of Urbana, our new administrative assistant. She brings extensive administrative experience to her role assisting CEP

Clark State Community College; served as claims call center representative for Nationwide Insurance; and provided administrative support for three programs at Oesterlen Services for Youth in Springfield.

She studied computer information systems at DeVry Institute of Technology and professional office management, human resources management and technical information systems at Clark State Community College.

The mother of five, Coutts appreciates being able to work in Urbana and to have a role in improving life and opportunities for others in her hometown. She is a member of Jerusalem Second Baptist Church in Urbana, where she serves as events coordinator.

## Manufacturers, CEP to be at County Fair

*Which Champaign County manufacturer made tanks for a truck in the latest Transformers movie?*

Discover the answer to this and other questions about local manufacturers at the Champaign County Manufacturing booth, Aug. 5-11, in the Merchants Building at the Champaign County Fair.

The booth, open each day, 11 am to 9:30 pm, is a project of the Champaign County Manufacturing Human Resources Council, a CEP partner. Purpose of the booth: to increase community awareness of what local industries do and the employment opportunities they offer.

"We wanted to go to a place in Champaign County where we could capture a big audience, and there's no better place than the Champaign County Fair," explains Jill O'Neal, chair of the HR Council, HR manager at Weidmann Electrical Technology and a CEP board member. April Shockey of Honeywell and Krista Pendergrass of Weidmann are organizing the booth, which will feature:

- Showcases of 12 manufacturers and their products
- A game wheel made by Triad vocational agriculture students. Visitors will spin the wheel and answer questions about local manufacturers for prizes.
- Handouts and prize drawings offered by participating companies
- Student ambassadors from local schools who will staff the booth
- Marcia Bailey and Tiffany Coutts of the CEP, who will provide information about CEP's role in local economic development

## Contact Us

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*Website:* [CEPOhio.com](http://CEPOhio.com)

*Facebook:* [CEPOhio](#) *New!*

*Twitter:* [@cepohio](#) *New!!*

*Office hours:*  
8:30 a.m.-4 p.m., M-F

## Inventors Camp Returning to YMCA

A popular addition to the Champaign Family YMCA's summer camp program, Inventors Camp will more than double in size this summer, Aug. 1-5.

The 30 campers will be divided into two age groups, 6-8 and 9-12, for age-appropriate projects, explains Paul Waldsmith, YMCA CEO and CEP board member.

Lin Giampetro of Sarica Manufacturing/Hughey & Phillips and a YMCA board member, said that the Champaign County Manufacturing Human Resources Council (of which she is a member), developed Inventors Camp last year to educate kids and their parents about manufacturing.

Representatives of four companies will present the products they make and share how they became interested in manufacturing: Robert Rothschild Farm, Bundy Baking Solutions, Weidmann Electrical Technology and the Hall Company.

And representatives of Sarica Manufacturing/Hughey & Phillips, ORBIS, Weidmann and Honeywell will help the children make products representative of what their companies produce.